



HARRISON LARTNER

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ARCHITECTURAL DESIGNER AND CONSTRUCTION DIRECTOR

■ *Business-savvy Project Manager who goes to any creative length to solve “impossible” problems* ■

SPECIALTIES

Architecture
Project Management
Building Construction
Accurate Historical Detailing
Residential Hardscape Design
Urban Planning / Master Planning

KEY SKILLS

Construction Document Creation
Web-based Project Management
Manual Drafting (Graphite / Ink)
Hardware / Software / Systems
MS Office 2010, MS Project
Specific Training in DHI
Architectural Desktop
CAD / AutoCad

PROFILE

- **Project Manager** for wholesale start-up through design, build, and development phases; rocketed business revenue from \$150,000 to \$1.2M in four years.
- **Opportunity Collaborator** gaining role in almost every job in target market by creating hardware components through partnerships with metal fabricators, installers, out-of-industry vendors, and hardware manufacturers.
- **Resourcing Wizard** who, in keeping with “We never say no” policy, found custom fabricator who built plating facility to create \$80,000 gold-plated circular closet rods and hardware from marine stainless railing and fittings.

EXPERIENCE

GENERAL MANAGER

MONTH YEAR—MONTH YEAR

HARDWARE STORE, CITY, STATE

High-end, luxury vendor / service provider to architecture, design, and building community. Five employees.

Designed/ Developed / Managed: Three-phase start-up.

Supervised: Four FTE.

Budget: FYYear \$1.2M.

Relocation / Design: Created programmatic requirements and space plan. Coordinated business inventory / relocation.

- Catapulted Hardware Store to relevant competitor for top-tier new business for first time in 10+ years by designing building facade remodel, floor plan finish out, showroom, and displays.
- Eliminated conventional bottlenecks of remodel and accomplished design and construction of retail and office space traditionally completed by architect and general contractor while conceptualizing and implementing business strategy as store general manager.

Business Development: Conducted situational analysis and strategic planning for acquired business. Created market positioning through research, selection, and negotiation for product lines and vendors.

- Established historical reference library for staff and clients, architects, and designers with products of company and product history research.

Operations Management: Ensured customer satisfaction by consulting with installers and visiting job site throughout installation. Created architectural drawings for complex hardware solutions.

- Grew organization from \$150,000 to \$1.2M in down market by implementing market strategy.
- Increased number of clients 400% by featuring unique designs and comprehensive service.
- Moved from fifth out of five area hardware suppliers to landing 50% of jobs from new clients in first year and winning new jobs in bids against these competitors in second year.
- Gained role in nearly every job in target market by creating hardware components through partnerships with metal fabricators, installers, extra-industry vendors, and hardware manufacturers.
- Provided company and client cost savings by preventing and solving comprehensive hardware problems with job site walk-throughs. Cut shipping costs 15% and reduced initial cost of goods by renegotiating discounts and concentrating purchases with single wholesalers.
- Cultivated environment for professional growth and innovation in staid industry.

OWNER, DESIGNER, GENERAL CONTRACTOR

MONTH YEAR—MONTH YEAR

LARTNER HOMES, CITY, STATE

Provided freelance construction document creation, job superintendent service, and project management for commercial and residential projects. Performed complete design / build service for residential properties.

Supervised: one FTE, independent contractors / vendors.

Budget: ~\$750,000 per year.

- Designed and administered construction of eight residential projects with combined worth of \$5M+.
- Designed / built 2200 s.f. spec home with entrepreneurial partner and eight luxury home remodels.
- Redesigned and administered construction on \$300,000 classroom wing for large Dallas church.

ARCHITECTURAL PROJECT MANAGER

MONTH YEAR—MONTH YEAR

DESIGN GROUP, CITY, STATE

Commercial interior design firm for interior finish out and tenant improvement work. 35 employees.

Hired as part of expansion effort to offer integrated services through specialized teams of professionals.

Supervised: Two FTE.

Completed three profitable projects:

- Designed interior and managed construction for new County Courthouse and County Administration Building in County, State. Satisfied Building Committee by retaining historic nature in expansion and working through every step with committee members.
- Managed interdisciplinary team in creation of public/private partnership to produce Master Plan for the City, first project of its kind at company.
- Managed, designed, and oversaw on-schedule construction for unique interior finish out of 250,000 s.f. mixed-use world headquarters and multi-million-piece warehouse at airport .

ASSISTANT PROJECT MANAGER, Company, City, State

PROJECT ARCHITECT for award-winning chapel, Company, City, State

DRAFTSMAN AND DESIGNER, Company, City, State

EDUCATION, TRAINING, & AFFILIATIONS

BACHELOR OF ENVIRONMENTAL DESIGN, University, City, State